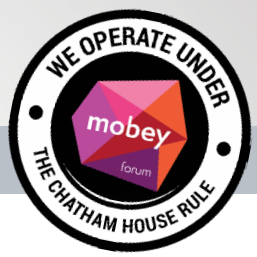




VIRTUAL MEMBER MEETING

The Power of Partnerships in Digitizing Banking



Thursday 30th September at 14:00 CET

13:30 CET

DOORS OPEN, NETWORKING TIME

14:00 CET

Opening words
Ville Sointu, Head of Emerging Technologies, **Nordea**

KEYNOTES

The Spotify of Banking: The Partnering Path to Transformation
Alessandro Hatami
Managing Partner, **Pacemakers**

Partnerships; if, when, and how? A deep dive into the ING journey of scaling innovation
Olivier Guillaumond
Global Head of Innovation Labs and FinTechs, **ING**

Strategic Partnerships in DNB. Accelerate innovation in the digital age
Petter Lee-Johannessen
Head of Strategic Partnerships, **DNB**

Technology and culture – foundation for partnership strategy
Lan-Ling Fredell
Principal Consultant in Financial Services, **PA Consulting Group**



The bank view: Key Ingredients for Fruitful Partnerships

Discussion led by **Tom Pawelkiewicz**, Associate Vice President, **TD Bank**

- **Olivier Guillaumond**, Global Head Innovation Labs and FinTechs, **ING**
- **Petter Lee-Johannessen**, Head of Strategic Partnerships, **DNB**
- **Marina Repo**, Knowledge Leader and Partnership Manager, **Nordea**

Closing words by **Ville Sointu**, Head of Emerging Technologies, **Nordea**

15:45 CET

FACILITATED DISCUSSION TABLES (take place in Teams)

- Bank-to-Bank partnerships
Session lead: **Alessandro Hatami**, Managing Partner, **Pacemakers**
- Partnering beyond the financial services industry
Session lead: **Marina Repo**, Knowledge Leader and Partnership Manager, **Nordea**
- How to set your organisation up in an optimal way for partnerships
Session lead: **Petter Lee-Johannessen**, Head of Strategic Partnerships, **DNB**

16:45 CET

END OF PROGRAM